



Synopsis

Master the essential skill that accelerates every aspect of your career: building authentic, powerful connections. This comprehensive workshop goes far beyond traditional communication training, equipping you with detail insights on how to effectively build trust and confidence.

What You'll Master:

Discover how top performers leverage relationships as their secret weapon for productivity and influence. You'll learn to expand your network strategically while developing the communication competence that turns colleagues into collaborators and clients into advocates.

Outcome:

Transform how you connect with others through practical, immediately applicable tools to build likability and win one's loyalty. You'll leave with enhanced emotional intelligence, refined communication skills to open yourself to new opportunities throughout your career.

Who Should Attend:

Professionals, leaders, and ambitious individuals who want to amplify their impact through stronger relationships and more effective communication across all channels. Sales consultants looking for new ideas to boost their network and establish loyal clients.



Key Objectives



To learn how to establish new relationships to expand your network and new create opportunities.



To uncover the powerful productivity hack of accomplishing a task more effectively through others.



To learn how to influence others through clear and thoughtful communications.



Program Outline

PART 1: Networking

- Why is Networking Important?
- How to Network to the Top
- Mastering the Fine Art of Small Talk

PART 2: Relationships

- How to build meaningful and lasting relationships
 Trust, Likeability, Empathy
- Developing Emotional Intelligence @ Work

PART 3: Communications

- The Psychology of Attention
- Digital Communications Do's and Don't
- Negotiation Role Play Activity
- Gratitude & Feedback



Shaun Hoon is the founder of Curious Mind, a platform to connect thought leaders and change makers to corporations and higher institutions to inspire growth and foster opportunities. His core business includes: corporate training, youth development and conferences, specializing in sustainability, soft skills and leadership.

Prior to this, Shaun started Inspire and Inspire Living Magazine to help readers live better and strive for greatness (See http://inspirebn.wordpress.com/). Centre to Shaun's life purpose is the ability to bring the best out of people through questions, observations and story telling.

Shaun has written an e-book called The Heart of Service. He also wrote a book called My Life-My Career, on the stories of resilience of over 20 top agents in AIA. Shaun is also the founding curator of Global Shapers Bandar Seri Begawan, an NGO arm of the prestigious World Economic Forum.



Course Details

• Date: Tuesday, 9 December 2025

• Venue: Balai Khazanah, Classroom

• Duration: 6 hours

• Tlme: 9am - 12pm, 1.30pm - 4.30pm

Provision: 2 Tea Break & Lunch

Certificate of Attendance

Course Fees

• Normal Rate: BND 300 / Pax

• Early Bird Fee: BND 250 / Pax

o Register before 30 September 2025

• **Group Discount:** BND 200 / Pax

Minimum 4 pax

• Individual Bulk Discount: BND 200 / Class

Minimum 4 Classes Enrolment

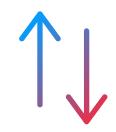
Special Corporate Arrangement Available!

- BND 2,500 / Half Day
- BND 3,500 / Full Day
- Customised Content
- Client's Preferred Date
- No Maximum Capacity
- Exclusion: Venue & Catering

Registration: www.CuriousMind.biz/MasterClass



Other Available Topics



1. Change & Adaptability



2. Leadership



3. Growth Mindset & Culture



4. Customer Service



5. Sales



6. Entreprenurial Mindset



7, Relationships & Communications



8. Creativity



9. Problem Solving& Productivty



10. Climate Change& Sustainability

More Information

- Tel: 717 4286
- shaun@curiousmind.biz
- www.curiousmind.biz



Our Esteemed Clients





















